## **ROLE PROFILE**

Job Title:	Power Connections Lead	Location:	Coventry
Reports to:	Head of Technical Development / COS	Department:	UK

#### Summary of the Role's Main Purpose

This Power Connections Expert will join our Technical Development Team to lead on managing power / grid connections for our existing and new developments in the UK. In this role the primary responsibility will be to lead, negotiate, manage and secure commercially viable power connections. This role will be crucial in assisting the wider team by evaluating technical risks and opportunities, preparing grid connection applications, leading commercial negotiations for power connections, and ensuring optimal power connection solutions are identified. Additionally, this role will be involved in negotiating grid technical requirements, engaging with relevant industry stakeholders, and providing technical advice to development and project managers.

### **Principal Accountabilities**

- Centrally manage and control all grid connection applications and requirements for the UK portfolio, ensuring adherence to regulatory timelines and specifications.
- Identify and progress opportunities to secure additional power connections including via grid, private wire,
  and alternative solutions.
- Lead commercial negotiations with Distribution Network Operators (DNOs), Independent Distribution Network Operators (IDNOs), private network operators, generators and other third parties to secure commercially viable connections.
- Ensure the availability of essential information related to grid connections.
- Lead, develop and maintain relationships with National Grid (NG), Distribution Network Operators (DNOs), and government agencies involved in the grid connections process.
- Collaborate closely with UK development and project managers to coordinate projects.
- Oversee and optimise grid connection processes to meet project timelines and regulatory requirements.
- Provide technical expertise and guidance on grid connection issues.
- Work closely with external stakeholders, including utility companies and regulatory bodies.
- Stay up to date with industry standards and best practices in grid connections.
- Maintain oversight of power trends, power production, needs and infrastructure opportunities/constraints.

- Communicate and manage power connect risk.
- Produce and coordinate a power connections strategy for the UK Portfolio.
- Contribute to the Segro PV strategy, aligned with grid connection constraints.
- Identify the need for external consultancy support, oversee the technical aspects of procurement, and assess proposals.

### Core Areas of Knowledge, Skills & Experience

#### **Essential**

- Proven experience negotiating and securing commercially viable power connections in the UK commercial building / data centre sector.
- In depth knowledge of grid connection regulations and procedures.
- Have an extensive network of industry experts in the power connection and energy strategy sector.
- Project Management and commercial experience.
- Excellent communication skills proven ability at writing and presenting at board level.

#### Desirable

- Familiarity with cost reporting process.
- Experience with MS Project software.
- Knowledge of Data Centre Construction (Shell / Powered Shell).

# **Special Job Requirements**

- Full driving license.
- Willingness and ability to visit project sites as required.

Date of completion: 30 Jun 2024